

Math 211 - 20155 - W7 - ~~Wed~~ ^{Friday} (Pg 1)

Average Cost

IF the cost of producing a quantity q_0 of a good is $C(q_0)$ then the average cost of producing a quantity q is

$$a(q) = \frac{C(q)}{q}$$

IF you sell everything you make and if average cost is less than price you make money

Otherwix if $a(q) > P$ lose money

$p > a(q)$ make money

$$p > \frac{C(q)}{q}$$

$$pq > C(q)$$

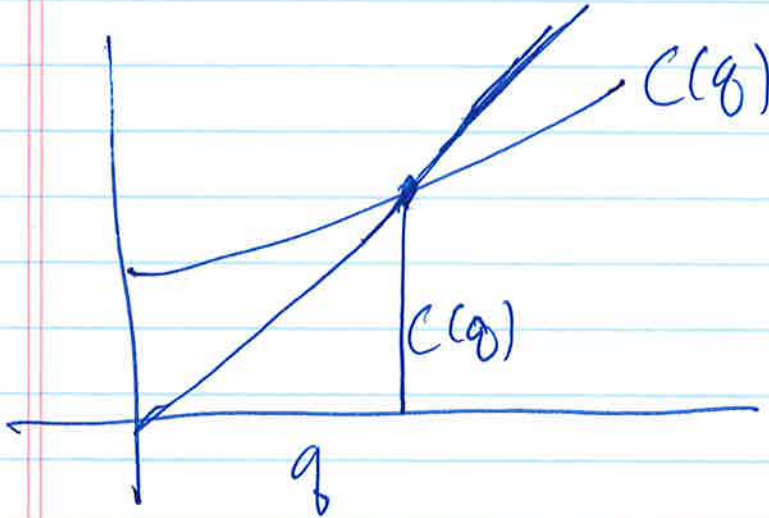
$$R(q) - C(q) > 0$$

$$\pi(q) > 0$$

The other thing average cost tells you is how likely other firms are to enter market

IF average cost is low firms are more likely to enter market.

Plotting average cost



What line has slope $a(q)$?

$$\text{Rise/run} = \frac{C(q)}{q}$$

Line connecting origin to point
on cost function

Eg if $C(q) = 1000 + 20q$

- (a) Find MC of 10th item
 (b) Find AC of 10th item

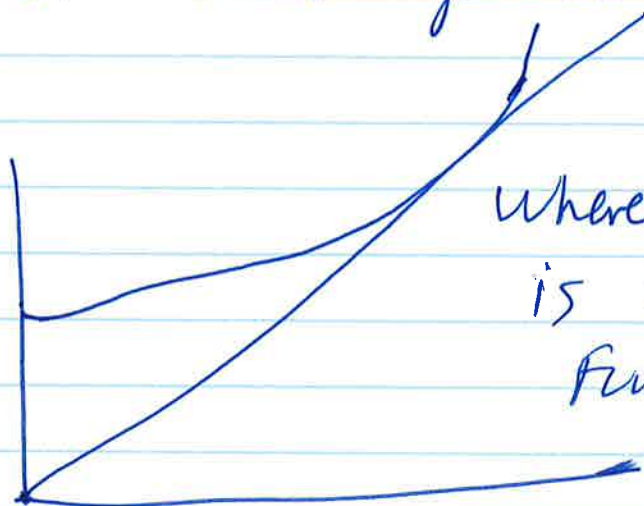
(a) $MC = 20$

(b) $AC = \frac{C(10)}{10} = \frac{1200}{10} = 120$

Units of both are \$/unit

eg \$/lbs if unit is lbs of butter

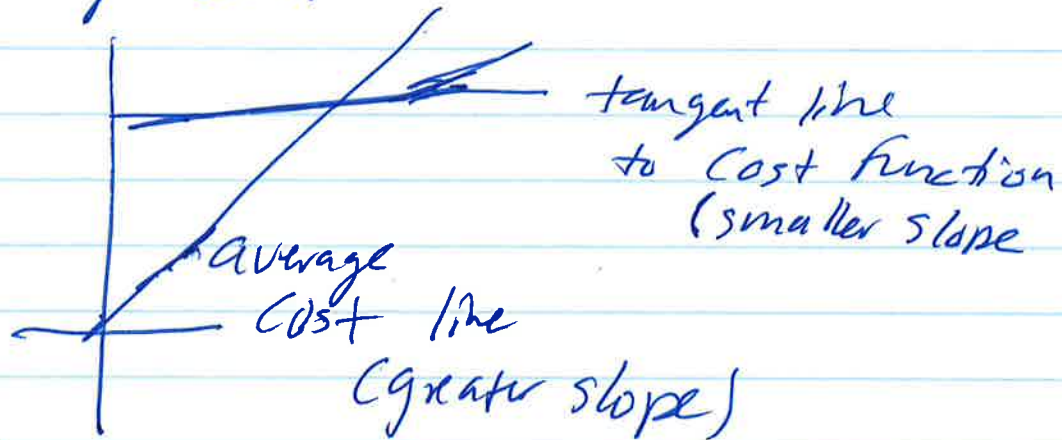
Where is average cost minimized



Where line from origin
 is tangent to cost
 function

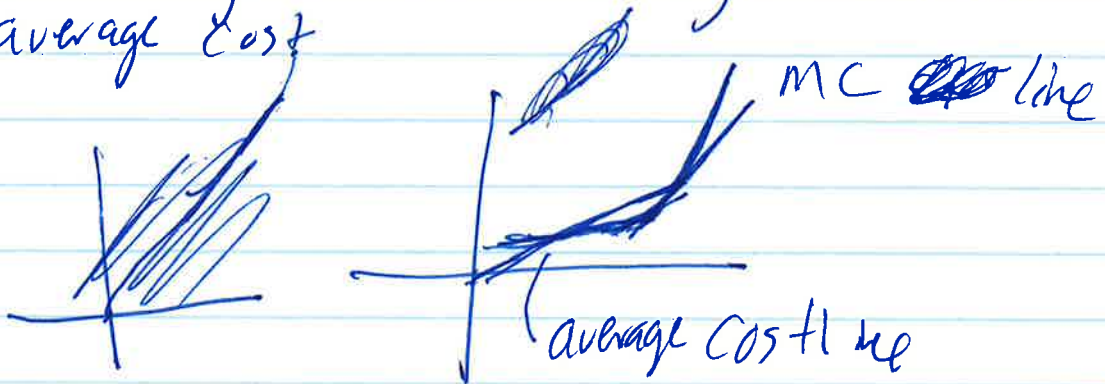
Relationship between average cost and marginal cost

If marginal cost is less than average cost



Then increasing production (traversing cost curve to right) decreases average cost

If marginal cost is greater than average cost



Then increasing production increases average cost

Finally: Marginal cost equals average cost at critical points of average cost.

Elasticity of demand

- measures sensitivity of demand to changes in price

$$E \approx \left| \frac{\text{Percent change in demand}}{\text{percent change in price}} \right|$$

approximate because real definition involves derivatives

IF a 1% increase in price leads to a 1% decrease in demand $E \approx 1$

changes happen in opposite direction hence the absolute value or sign + one sign -

IF a 1% increase in price leads to a 2% decrease in demand $E \approx 2$

IF a 2% change in price leads to a 1% change in demand $E \approx 1/2$

$E > 1$ called elastic

$E < 1$ called inelastic

Percent change in demand (relative change)

$$\frac{\Delta q}{q}$$

Percent change in price $\frac{\Delta p}{p}$

$$E \approx \left| \frac{\frac{\Delta q}{q}}{\frac{\Delta p}{p}} \right| = \left| \frac{\Delta q \cdot p}{q \cdot \Delta p} \right|$$

$$= \left| \frac{p}{q} \frac{\Delta q}{\Delta p} \right|$$

↑
differena quotient

Replac $\frac{\Delta q}{\Delta p}$ with $\frac{dq}{dp}$ and get

true definition of E not approximation

$$E = \left| \frac{p}{q} \frac{dq}{dp} \right|$$

Another formula

$$E \approx \left| \frac{\frac{\Delta q}{q}}{\frac{\Delta p}{p}} \right|$$

Take away absolute value
(put in minus sign)

$$E \approx - \frac{\frac{\Delta q}{q}}{\frac{\Delta p}{p}}$$

or

$$\boxed{\frac{\Delta q}{q} \approx - E \frac{\Delta p}{p}}$$

↑
relative
change
in demand

↑
relative
change
in price

Eg: Find elasticity of demand
at price $p=10$ if demand curve
is given by

$$q = 1000 - 2p^2$$

$$p=10 \Rightarrow q = 1000 - 200 = 800$$

$$\frac{dq}{dp} = -4p = -40$$

$$E = \left| \frac{p}{q} \frac{dq}{dp} \right| = \left| \frac{10}{800} (-40) \right|$$

$$= \frac{1}{2}$$

Revenue and Elasticity of Demand

Increase in price leads to decrease in demand (usually) always as far as we are concerned

Revenue may increase or decrease

IF $E < 1$ (inelastic)

Revenue increases when price increases

IF $E > 1$ (elastic)

Revenue decreases when price increases

Petroleum companies make more money when prices goes up (due to market forces, war in middle east, etc)

Apple farmers make less money when the price of their good goes up

When a product is replaceable it is likely to be elastic (oranges instead of apples)

When irreplaceable (petroleum) it is likely to be inelastic

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$E=1$ occurs at critical points of revenue function as a function of price

Slope of revenue function can change sign only when $E=1$

$$R' = \frac{dR}{dp} = \frac{d}{dp}(pq) = p \frac{dq}{dp} + q \frac{dp}{dp} \\ = p \frac{dq}{dp} + q$$

When $R' = 0$

$$p \frac{dq}{dp} + q = 0$$

$$p \frac{dq}{dp} = -q$$

$$\frac{p}{q} \frac{dq}{dp} = -1$$

$$E = \left| \frac{p}{q} \frac{dq}{dp} \right| = 1$$